



Q4 • 2010

A Milton Economic Development Publication

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SUN PRODUCTS LEASES ENTIRE 400,000 SQUARE FOOT FACILITY IN MILTON

The Sun Products Corporation, a leading North American manufacturer and marketer of fabric care and household products with annual sales of more than \$2 billion, has recently leased the entire 405,000 square foot facility at 8690 Escarpment Way. In doing so, the company has



New warehouse distribution centre at 8690 Escarpment Way

eliminated the largest existing industrial building from the real estate market in town, positively reinforcing the fact that Milton remains a hot market in which to invest. While Sun Products has made the investment, the brand new manufacturing/warehouse facility will be operated by DB Schenker Logistics.

Schenker of Canada started operations in 1953; in just over half a century the business has grown to include over 40 branches and 1,700 employees. Today it is one of the top Logistics Service Providers in Canada. Outside Canada its global enterprise has annual sales of 19 billion euros. With 91,000 employees and 2,000 offices around the world, DB Schenker is one of the world's leading providers of integrated logistics services, offering land operations, air and ocean freight as well as comprehensive logistics solutions and global supply chain management from a single source.

Headquartered in Wilton, Connecticut with an office in Toronto, Sun Products was formed in September 2008 from the combination of Unilever's North American fabric care business and Huish Detergents, Inc, a leading manufacturer of private label laundry and dish products. Sun Products brands include Sunlight laundry, Wisk, Snuggle and All-laundry.

These two companies are the latest world-class organizations to take advantage of locating in Milton.

Additional land adjacent to the existing building allows for further expansion up to 580,000 square feet.

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WE CAN HELP

If you would like us to help you with relocating your business, or to find out more about Milton's advantages, please contact the Economic Development Office at 905.878.7252, ext. 2152.

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PDI LOGISTICS PURCHASES 375 WHEELABRATOR WAY



PDI Logistics facility at 375 Wheelabrator Way

The property was purchased by PDI Logistics in the fall 2010. PDI originally established in Milton in 1988 before moving their head office to Guelph. The company has

since grown to combine one of Canada's largest bulk trucking fleets with the largest collection of privately owned and/or operated rail terminals in the country. PDI also offers warehousing, packaging and logistics solutions in markets across Canada. It services the supply chain distribution needs of their customers who include the polymers, chemical and food industries.

The property offered an existing 153,000 square foot facility on 9.33 acres with direct rail access on the northern border of the site. The property also provides close access to Highway 401.

PDI Logistics is one of the latest companies to relocate to Milton in 2010, contributing to another successful year of investment attraction for the town. For more information on PDI Logistics please [click here](#).

OXI-BRITE AND VECTOR ESTABLISH OFFICES IN MULTI-UNIT FACILITY ON ESCARPMENT WAY

Two companies have established offices in new multi-unit facility on Escarpment Way, one an existing Milton company, the other a new member of the corporate community.

Oxi-Brite has moved their head office from an industrial plaza at 405 Industrial Drive into the new building at 8620 Escarpment Way. Oxi-Brite is a "green ideas" company. Utilizing a combination of out-of-the-box thinking paired with the newest technology available, the company distinguishes itself in the marketplace by providing effective, cutting-edge, environmentally preferred products at affordable prices. Its green products include household and automotive cleaners.

Vector Construction Group is new to Milton and is based out of Winnipeg. Vector is a recognized leader in the areas of concrete restoration and protection, and corrosion technologies for reinforced concrete and masonry structures. Applications include bridges, parking structures, nuclear facilities, food processing, among others.



Multi-unit facility at 8620 Escarpment Way

The entire 110,000 square foot facility at 8620 Escarpment Way was built by the Hospitals of Ontario Pension Plan (HOOPP). The building is a welcome addition to the Escarpment Business Community. Future phases of the Escarpment Business Community will see development occur further west of Highway 25 and north of Highway 401.

For more information on availability of units, please contact Michael Dobson of Cushman Wakefield at 905-501-6418, or [click here](#).

FIELDGATE COMMERCIAL CONSTRUCTING THIRD RETAIL COMMERCIAL BUILDING

Fieldgate Commercial is in the process of constructing its third retail commercial building at the northwest corner of Derry Road and Scott Boulevard.

The multi-tenant plaza joins existing tenants Rexall Pharmacy Plus and TD Canada Trust which both opened earlier this year.



Fieldgate Commercial plaza under construction at Derry Rd. and Scott Blvd.

The new building offers over 16,000 square feet of prime commercial space in the centre of the rapidly growing Sherwood Survey area, the Town's second major urban residential phase of growth. Once fully built out, the Sherwood Survey area will be home to between 40,000 and 50,000 people.

The Fieldgate plaza is the latest commercial retail development to occur along a reconstructed Derry Road West between Bronte Street South and Tremaine Road. Progressively planned and strategically located commercial areas within a growing residential area have resulted in the construction of the Derry Heights Commercial Plaza, the Beaverbrook property including a No Frills and Scotiabank, and now the Fieldgate site, with future projects to come.

For more information on the Fieldgate site please [click here](#) and then click on the site plan.

BREAKFAST WITH THE MAYOR: LIVE WITH GORD & GUESTS

TUESDAY, FEBRUARY 15, 2011

**Teatro Conference & Event Centre
121 Chisholm Drive**

**Registration 7:00 AM
Breakfast 7:30 AM**

To register, please see the attached form.

MONITORING THE LOCAL ECONOMY

The combination of some large industrial developments noted above and key infrastructure projects have contributed to the ICI building activity this year. New industrial, commercial and institutional (ICI) construction for 2010

was 945,356 square feet. On the residential side, overall construction value in 2010 was just under \$300 million, while the average price of a house in Milton by the end of 2010 was \$398,417.

Indicators	Q4 2009	Year-End 2009	Q4 2010	Year-End 2010
Total Construction Value ¹	\$172,976,849	\$415,446,266	\$97,486,095	\$454,728,176
Residential Construction Value ¹	\$149,806,757	\$330,677,917	\$113,934,821	\$299,164,790
Industrial Construction Value ¹	\$636,000	\$7,744,500	\$1,588,000	\$42,773,000
Commercial, Institutional Construction Value ¹	\$19,205,570	\$69,801,620	\$42,378,800	\$165,824,095
Average House Price ²	\$352,912	\$352,912	\$405,072	\$398,417
Housing Permits (Single Family Units) ¹	641	1,483	143	741
Population Estimate ¹	85,642	85,642	89,562	89,562
New Industrial, Commercial & Institutional Space (sq. ft.) ³	127,768	508,619	247,677	945,356
Unemployment Rate (Toronto CMA) ⁴	9.5%	9.5%	8.4%	8.4%

SOURCES:

¹ Monthly Building Report, Town of Milton Planning Department, Month-End December 2010.

² Toronto Real Estate Board, Market Watch Report, December 2009, December 2010.

³ Economic Development Office, Town of Milton.

⁴ Labour Force Characteristics, Seasonally Adjusted, by Census Metropolitan Area 3 Month Moving Average Toronto CMA. December 2009, December 2010.

Milton Chamber of Commerce presents the

Breakfast with the Mayor Live with Gord & Guests

Tuesday, February 15, 2011

Teatro Conference & Event Centre

121 Chisholm Drive

Registration 7:00 AM

Breakfast 7:30 AM

Sponsored by



Breakfast with the Mayor

Tuesday, February 15, 2011

Teatro Conference & Event Centre – 7:00 AM registration

Members \$35 (HST incl.) General Public \$45 (HST incl.)

GST #1077034640

Name(s): _____

Business: _____

Address: _____

Phone: _____

Method of Payment - Cash, Cheque or Credit Card

Cheque: _____ Cash: _____

Card #: _____ Expiry Date ____/____

Cardholder: _____

Reserve your seat by calling 905-878-0581, faxing registration your to 905-878-4972 or email info@miltonchamber.ca.

Cancellations accepted until February 11, 2011. Substitutions welcome at any time.